

Press Release

India Infoline Limited
Mumbai, India.

April 25, 2007

Consolidated results for the year ended March 31, 2007:

Summary Consolidated Financials:

	FY 2007 Rs Mn	Growth (%) YoY	Q4 07 Rs Mn	Growth (%) QoQ	Growth (%) YoY
Income	4,257	95.2	1,436	25.4	67.5
EBIDTA	1,382	59.0	459	34.6	40.5
PBT	1,146	59.6	368	36.7	44.2
PAT	757	53.8	246	36.2	48.9

Revenues for FY07 up 95% to Rs4.25 billion. FY07 PAT up 54% to Rs756.59 million

Revenues for Q4-FY07 up 67% to Rs1.43 billion. Q4-FY07 PAT up 49% to Rs246.12 million

Aggressive expansion of footprint during the year

The company has 560 branches in 330 cities and towns across the country, as compared to 175 branches a year ago. This aggressive pace of expansion enabled the substantial growth in insurance distribution and equity broking revenues. The total number of employees stood at 11,750 as on March 31, 2007. These new branches set up during the year, although 70% in number, have contributed just about 25% of the business. We expect them to be fully productive during the course of the current financial year i.e. FY2007-08. The aggressive expansion has been undertaken to seize the opportunity for financial services, especially in tier-2 and tier-3 cities, driven by all round robust economic growth.

De-risking strategy yielding results

Our diversity of income streams further increased in the current quarter. Our dependence on equity brokerage and financing income, which tend to be more volatile and market dependent has fallen significantly. Share of equity brokerage and financing revenue as a percentage of total revenues declined to 51% in Q4 FY07 as compared to 63% in Q3 FY07. The substantial growth in income from distribution of life insurance products is in line with our de-risking strategy. While Q1 is a seasonally lean quarter for insurance, we expect to further reduce share of equity and related income during the full year FY2007-08. In the current financial year, besides life insurance, we expect distribution of personal and home loans to gather momentum and contribute considerably in the total income.

Mr Nirmal Jain, Chairman and Managing Director said “We expect demand for financial services to rise especially in smaller towns and cities. Our strategy is to de-risk our business model and simultaneously increase throughput of branches with multiple products.”

Mr Kapil Krishan, Chief Financial Officer said “This expansion has impacted EBITDA margins. We expect our operating margins to improve over next 12 to 18 months, once we get benefits of economies of scale.”

Retail equities broking– Rising market share

Our overall market share in NSE increased to 2.4% in FY07 as compared to 1.7% in FY06. The increased market share is a result of our aggressive expansion of our footprint across the country, greater acceptance of our online product, superior service as well as the on-going consolidation in the equity broking industry.

Life Insurance – WAPI tripling on YoY for 6th year in succession

Weighted Annualised Premium Income (WAPI) for FY07 was Rs360 crores compared to Rs110 crores achieved in FY06. This is the sixth consecutive year of more than tripling our business of life insurance agency. During the current year we propose to migrate to an Insurance Broker model. This will enable us to further expand our revenues in the coming years.

Institutional equities broking- gained traction

Our institutional business has been growing. We are now empanelled with all major mutual funds as well as a good number of FII's. Our research has been well appreciated. Our initiatives to organize road shows of the companies, has received an overwhelming response from the fund houses. We look forward to aggressive growth in this segment of the business.

Mortgage and Loans – growth continues

Revenues from distribution of mortgages and personal loans grew 22%, in Q407 compared to Q307. Our business of distribution of mortgages and personal loans is gathering momentum. In personal loans, we are already at No 2 position in Mumbai city for a leading private sector bank. We expect this segment of our business to increase its importance in the coming quarters. There is huge potential to leverage our large distribution reach to cross sell various other financial services products such as credit cards etc.

Mutual Funds – focus on equity schemes

Our income from distribution of mutual funds and other savings instruments was up 31% in Q4 as compared to Q3. This was largely due to our greater focus on distribution of equity funds where commission rates are higher. We expect the business to improve further in the coming days once our branch network becomes productive.

Commodities – increasing presence

Our average daily trading turnover has increased 15% in Q4 FY07 as compared to Q3 FY07. We are now conducting trading commodities business from over 180 branches. We are increasing market share in the retail segment.

Investment Banking – started contributing

Our investment banking division has successfully arranged private equity and mezzanine financing for some mid-cap companies. We will leverage our research capabilities for investment banking, and remain focused on services sector and on the SME segment. Our pan-India reach gives us advantage in distributing IPOs to retail customers.

India Infoline Securities merged with parent

The merger of India Infoline Limited and India Infoline Securities Private Limited has been implemented. Further to the Exchange approvals and SEBI prior approvals we have received high court approval on January 12, 2007. The same has been filed with SEBI for noting the changes in the registration certificates and are awaited.

A presentation on the results for Q4, FY07 is available under the ‘Investors’ Corner’ section on our website www.indiainfoline.com

India Infoline refers to India Infoline Ltd and its wholly owned subsidiaries. The consolidated figures will give a more meaningful picture of the Company to the investors. Reference to the company or India Infoline is to the business done by the company and any of its subsidiaries, unless otherwise specified.

For further information please contact:

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INDIA INFOLINE LIMITED

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CONSOLIDATED AUDITED FINANCIAL RESULTS FOR THE QUARTER & YEAR ENDED MARCH 31, 2007
Rs Lakhs

S. No	Particulars	Nine Months ended December 31, 2006	Quarter ended Mar 31, 2007	Quarter ended Mar 31, 2006	Year ended Mar 31, 2007 (Audited)	Year ended Mar 31, 2006 (Audited)
1	Income from operations	27,511.17	14,097.42	8,413.69	41,608.59	21,341.11
	Equity brokerage & related income	16,726.08	6,409.30	5,420.75	23,135.38	14,270.55
	Mutual funds etc distribution	1,067.41	433.51	767.01	1,500.92	1,998.58
	Commodities brokerage	831.34	371.77	168.77	1,203.11	413.27
	Life insurance commission	3,530.40	2,398.96	1,005.17	5,929.36	2,158.66
	Online, research & media income	3,033.76	3,417.40	887.95	6,451.16	2,006.44
	Financing income	1,961.59	856.26	143.53	2,817.85	469.36
	Mortgages and loans distribution	178.59	110.22	20.51	288.81	24.25
	Merchant Banking income	182.00	100.00	-	282.00	-
2	Other income	703.84	260.38	157.24	964.22	463.74
	Total Income	28,215.01	14,357.80	8,570.93	42,572.81	21,804.85
3	Total Expenditure					
	A Direct Cost	5,869.44	3,308.99	2,124.63	9,178.43	5,627.22
	B Employee Cost	6,844.20	3,786.81	1,558.54	10,631.01	3,660.24
	C Administration Expenses	5,967.65	2,672.36	1,620.31	8,640.01	3,828.17
4	Interest	721.76	449.44	302.65	1,171.20	650.98
5	Depreciation & Amortisation	1,033.98	458.04	411.48	1,492.02	857.62
6	Profit / (Loss) Before Tax	7,777.98	3,682.16	2,553.32	11,460.14	7,180.62
7	Provision for Taxation					
	- Current	2,423.23	1,247.17	955.98	3,670.40	2,278.29
	- Fringe Benefit Tax	127.28	62.56	37.03	189.84	90.82
	- Deferred Tax	127.17	(88.83)	(94.51)	38.34	(81.13)
	Short / (Excess) Provision for Tax of earlier year			-	-	-
8	Pre - acquisition Loss				-	(15.24)
	Minority Interest in Loss			1.70		(11.50)
9	Profit / (Loss) After Tax	5,100.30	2,461.26	1,653.12	7,561.56	4,919.38
10	Paid up Equity Share Capital (Face Value of Rs.10 each)	4,568.52	5,016.72	4,510.00	5,016.72	4,510.00
11	Reserves excluding Revaluation Reserve				27,050.23	14,473.77
12	Earnings Per Share					
	Basic (In Rs.)	11.20	5.31	3.89	16.32	11.57
	Diluted (In Rs.)	9.35	4.84	3.69	14.95	10.98
13	Aggregate of Non-Promoter Shareholding					
	No of Shares	29,224,485	33,678,497	28,816,900	33,678,497	28,816,900
	Percentage of Shareholding	63.97%	67.13%	63.90%	67.13%	63.89%

STAND ALONE AUDITED FINANCIAL RESULTS FOR THE QUARTER & YEAR ENDED MARCH , 2007

S. No	Particulars	Nine Months ended December 31, 2006*	Quarter ended Mar 31, 2007*	Quarter ended Mar 31, 2006	Year ended Mar 31, 2007 (Audited)	Year ended Mar 31, 2006 (Audited)
1	Income from operations	3,168.76	23,809.28	932.96	26,978.04	2,186.44
	Equity brokerage & related income		23,135.38		23,135.38	
	Merchant Banking income		282.00		282.00	
	Research & content income	3,168.76	391.90	932.96	3,560.66	2,186.44
2	Other income	3,463.88	(1,770.20)	1,018.81	1,693.68	2,660.23
	Total Income	6,632.64	22,039.08	1,951.77	28,671.72	4,846.67
3	Total Expenditure					
	A Direct Cost		7,382.03		7,382.03	
	B Employee Cost	226.07	5,361.71	56.80	5,587.78	194.18
	C Administration Expenses	493.29	5,374.59	143.62	5,867.88	312.50
4	Interest	177.07	462.38	140.06	639.45	217.98
5	Depreciation	282.48	950.20	57.65	1,232.68	146.96
6	Profit / (Loss) Before Tax	5,453.73	2,508.17	1,553.64	7,961.90	3,975.05
7	Provision for Taxation					
	- Current	1,741.64	865.26	546.90	2,606.90	1,345.00
	- Deferred tax	97.63	(73.98)	(20.14)	23.65	(20.14)
	- Fringe Benefit	8.54	110.64	1.66	119.18	3.29
8	Profit / (Loss) After Tax	3,605.92	1,606.25	1,025.22	5,212.17	2,646.91
9	Paid up Equity Share Capital (Face Value of Rs.10 each)	4,568.52	5,016.72	4,510.08	5,016.72	4,510.08
10	Reserves excluding Revaluation Reserve				23,517.82	12,383.42
11	Earnings Per Share					
	Basic	7.93	3.47	2.41	11.25	6.22
	Diluted	6.61	3.16	2.29	10.33	5.92
12	Aggregate of Non-Promoter Shareholding					
	No of Shares	29,224,485	33,678,497	28,050,404	33,678,497	28,816,900
	Percentage of Shareholding	63.97%	67.13%	63.95%	67.13%	63.89%

 By order of the Board
For India Infoline Ltd

 Date: April 25, 2007
 Mumbai, India

 Nirmal Jain
 Managing Director

AUDITED SEGMENT WISE RESULTS FOR THE QUARTER & YEAR ENDED MARCH 31, 2007

Rs in lacs

Particulars	Nine Months ended December 31, 2006*	Quarter ended Mar 31, 2007*	Quarter ended Mar 31, 2006	Year ended Mar 31, 2007	Year ended Mar 31, 2006
1. Segment Revenue					
Equity brokerage & related income		23,135.38		23,135.38	
Research & Content	3168.76	526.90	932.96	3,560.66	2,186.45
Other	3463.88	1,040.04	1,018.81	1,975.68	2,660.23
Total	6,632.64	24,702.32	1,951.77	28,671.72	4,846.68
2. Segment Results					
Equity brokerage & related income		5,902.79		5,902.79	
Research & Content	3043.39	337.85	898.06	3,381.24	2,060.73
Other	2991.47	(1,306.89)	887.86	1,684.58	2,360.76
Total	6,034.86	4,933.75	1,785.92	10,968.61	4,421.49
Less : Unallocated Expenses net of other unallocated income	404.06	1,963.20	92.23	2,367.27	228.45
Interest	177.00	462.38	140.06	639.45	217.98
Less : Income Tax	1839.27	791.28	526.76	2,630.55	1,324.86
Less: Fringe Benefit Tax	8.54	110.64	1.66	119.18	3.29
Total Profit After Tax	3,605.92	1,606.25	1,025.21	5,212.16	2,646.91
3. Capital Employed					
(Segment Asset-Segment Liabilities)					
Brokerage Income & Related Income		6,372.15	-	6,372.15	-
Research & content	2316.25	133.98	2,586.01	133.98	2,586.01
Other	6336.27	10,838.78	3,090.74	10,838.78	3,090.74
Unallocated	12347.34	11,631.63	12,178.21	11,631.63	12,178.21
Total	20999.86	28976.54	17854.96	28976.54	17854.96

Notes:

1. Segment-wise Revenue, Results and Capital Employed have the same meaning as defined in the Accounting Standard on Segment Reporting (AS 17) issued by the Institute of Chartered Accountants of India

2. The Company operates in one geographic segment ie. India. Hence separate information is not required.

* Refer note no.4

Notes to Accounts:

1. The above consolidated and standalone audited financial results for the quarter and year ended March 31, 2007 have been reviewed by the Audit Committee and approved by the Board at its meeting held on April 25, 2007.
2. India Infoline Limited conducts its business along with its wholly owned subsidiaries namely India Infoline Distribution Company Ltd., India Infoline Insurance Services Ltd., India Infoline Commodities Pvt. Ltd., India Infoline Investment Services Pvt. Ltd., India Infoline Insurance Brokers Ltd., India Infoline Media and Research Services Ltd., India Infoline Housing Finance Ltd., India Infoline Commodities DMCC, Money line Credit Pvt. Ltd.
3. Further to the approvals of Exchanges as well as prior approvals of SEBI, the Scheme of amalgamation of India Infoline Securities Private Limited (IISPL), a wholly owned subsidiary into the Company has been approved by Hon'ble High Court, Mumbai on January 12, 2007. The effective date of merger is April 1, 2006 and the merger does not have any impact on the capital of the company. The orders have been filed with SEBI for effecting changes in the registration certificates in the name of IIL and the same are awaited. Accordingly the financial results of standalone India Infoline Ltd for the year 2006-07 are of the merged entity and are therefore not comparable with those of the previous year.
4. Standalone and Segment financial results for the nine months ended December 31, 2006 are as considered at the time of nine months results on January 23, 2007 i.e. without consideration of financial results upon merger of India Infoline Securities Private Limited since the same was approved by the High Court and filed with Registrar of Companies on February 1, 2007. Accordingly the effect of the merger is reflected for the full year in the quarter ended March 31, 2007.
5. The Board has allotted 41,17,647 equity shares on January 23, 2007, upon conversion of 7,000 OCB's issued to DSP Merrill Lynch Capital Limited issued on February 7, 2006 as per the terms of the issue.
6. Interest on the Optionally Convertible Bonds (OCBs) issued by the company amounting to Rs. 10 crores has been provided for at the rate of 1% p.a. as per the terms of issue for conversion. However, if the investors opt to redeem 1,000 OCB's amounting to Rs.10 Crore on the specified dates, the company will have to redeem the same along with interest of 9%pa. This would result in the interest cost for the quarter being higher by upto Rs.20 lacs and Rs.80 Lacs for the year.
7. The Company fully utilized the funds raised through public issue of Rs. 90.28 crores made in April 2005 and preferential allotment of Rs. 104.40 crores made in February 2006 for the specified purposes mentioned in the prospectus and notice to shareholders respectively during the year 2005-06 as disclosed in the Annual Report of 2005-06. Accordingly the details of utilization of funds for the current year 2006-07 is not applicable.
8. During the quarter ended March 31, 2007 the Company has allotted 3,64,335 equity shares pursuant to the exercising of options granted under Employee Stock Options Scheme.
9. The company had declared and paid interim dividend of 30 % (Rs.3) per share in March 2007 and the same is considered as final.
10. Number of Investor Complaints during the quarter ended March 31, 2007:
Opening: Nil; Received: 4; Disposed off: 4; Pending: Nil.
11. Previous year/ Period figures have been regrouped / reclassified wherever necessary.